

# Home Builder Management Simplified.

**maestro**\*HOME BUILDER is designed to significantly enhance the profitability of your business by eliminating duplication while providing a unified management environment.

By simplifying the management of your information, maestro\* helps you make the most of your business potential. Maestro simplifies Home Builder management by streamlining information from home model to lot closing. Eliminate time wasting and error prone spreadsheets, automatically create subcontractor purchase orders, track buyer deposits, collect closing detail and follow up on after sales service requests.

## Mastering the advantages

- \* Microsoft compatibility for full integration with MS Office
- \* All modules developed and powered by Maestro Technologies
- \* Advanced construction features
- \* Simple, multi-user, multi-business interface
- \* Fully customizable for easy implementation

## HOME BUILDER FEATURES:

- \* Model management
- \* Development site management
- \* Lot management
- \* Buyer profiles
- \* Buyer deposits
- \* General accounting
- \* Closing management
- \* And much more...

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# MAESTRO ALLOWS YOU TO

- Reduce wasteful duplication of data entries
- Control and access data in real time
- Optimize budget and schedule management
- Maximize your profits through better management

Designed for accuracy and efficiency, maestro\* can be tailored to your business needs. That's real-time data for real-time results. Better management means higher profits.

 Toronto » 9040 Leslie Street, Suite 201, Richmond Hill (Ontario) Canada L4B 3M4 | 1-888 582-2678

 Calgary » 95 Brightonstone Common SE, Calgary (Alberta) Canada T2Z 0K4 | 1 888 592-1425

 Montréal » 1471 Lionel-Boulet Blvd., Suite 34, Varennes (Québec) Canada J3X 1P7 | 1-888 833-7777





### **KEY FEATURES**

Home Builder Sales / This specialized receivables module tracks details specific to new home sales without affecting the financial module. Track deposits, mortgage advances, insurance fees, interest and other fees. This module is integrated to the model extras management and project management modules.

**Project Management /** Maestro's project management features help you to create, track, and monitor project communications; saving time and reducing risk. Track responses to Requests for Information (RFI's), Requests for Quotation (RFQ's), deliver meeting minutes to all the right people in a timely manner to ensure that assigned tasks are complete. Project issue log for recording all issues related to each project. Change order management including auto-update of budgets, subcontracts and billing contracts. User-defined document workflow for RFI's, RFQ's and other documents. Document Management with user defined categories and assigned due dates. Contact Management with integrated email/fax/transmittal log.

**Model Management** / Maestro\*'s model management features are especially helpful to homebuilders. The model management functionality will allow you to create a project model complete with pre-set subcontractor documents. Each time you sell a new home you can quickly create a project in maestro\* with all of the appropriate subcontract documents setup. Extras can be easily added to subcontracts and tracked.

Site Management / Maestro\*'s multi-level projects (or master projects) allow you to create a higher-level project to track all common costs, such as land development, in the master project while tracking individual lot costs in the lot projects. All information can be inquired on individually or consolidated.

Lot Management / Maestro\*'s multi-level projects (or sub-projects) allow you to create individual projects by lot. These projects can be linked to a master project for consolidated inquiries and reports. Combined with the model management features maestro\*'s lot management allows you to quickly setup commitments and track expenses by lot.

After-sales Customer Service / The Homebuilder's job doesn't end after the buyer takes possession and neither does maestro\*. Customer service calls are captured in maestro\*'s call manager. Service coordinators can quickly determine the sub-trade that performed the work on the customers lot and issue a work order for repair. Work orders can easily be tracked and closed.

**Subcontractor Contract Management** / Maestro\* offers sophisticated levels of flexibility for managing subcontractor contracts. Individual contracts are automatically created for each project. The details of these contracts expand automatically through the change management process. All of the details of all of the subcontracts for each individual subcontractor can be accessed easily through maestro\*'s supplier inquiry feature. Subcontracts may have multiple details on the original contract, each with proposed and accepted pricing. Additions to subcontracts from the change management process are easily identified and contain proposed and accepted pricing. Subcontracts are completely integrated with maestro\*'s estimating module to aid in creating proposals.

Sales Contract Management / For each new home sold, maestro\* tracks all of the buyer information, original price, extras, taxes, deposits and other disbursements.

Buyer Management / Track all details about buyers such as contact, credit and mortgage information. Easily create notes and store documents on-line.

**Deposit Management** / Maestro\* manages both payables and receivables deposits. Deposit amounts can be posted and applied to future invoices and billings.

**General Accounting** / Maestro\* offers a complete accounting solution that is fully integrated into all of maestro\*'s specialized construction project management modules. All information passes through the project management modules automatically, eliminating wasteful entry duplication between operational and accounting systems. Maestro\*'s design ensures that both the accounting and operations departments have the specific tools that they need to get the job done right, without compromising the availability or quality of the information they require.

**Canadian Construction Payroll** / The maestro\* payroll module is designed specifically for the construction industry. Maestro\* is capable of virtually unlimited union calculations and can print union statements customized for each specific union. Automatically generate and print union disbursements. Calculate and print T4's, ROE's. Where available, maestro\* supports electronic and Internet based versions of the above. Hours worked on the job sites can be recorded daily or weekly and subsequently adjusted by your payroll department. Interfaces are available for electronic deposit with all the major banks. Maestro\*'s construction payroll also supports calculations for pieceworkers, providing all of the functionality mentioned above, regardless of whether the worker is an employee or subcontractor. Maestro\*'s construction payroll is very sophisticated and tightly integrated within both the accounting and project management modules.

**Document & Contact Management** / Finally, a document management and scheduling solution to help you coordinate the many documents produced for each job. Exclusive to maestro\*, our electronic document management module is fully integrated throughout all other modules. Drawings, site directives, meeting minutes, daily diaries and many other documents can be stored and organized within maestro\*, creating a virtual job book that can be accessed from anywhere.

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The power of simplicity.