



Keep it simple and splendid.

maestro[®] CONCRETE PRODUCER is designed to significantly enhance the profitability of your business by eliminating duplication while providing a unified management environment.

Maestro[®] helps concrete producers efficiently manage a high volume of tickets per day, per plant. Each ticket is properly assigned to customer-specific or project-specific pricing. Multiple tickets per day can be received on the same project.

With maestro[®], tickets can be quickly consolidated when billing, retaining individual details for sales reporting. Maestro ticket management offers full control of load size per customer, contracted volume and volume discounts. Generally, this detail is lost from the order to the batching system to the billing system. Maestro[®] gives instant access to key billing information at every stage.

[Click to enlarge](#)

Mastering the advantages

- * Microsoft compatibility for full integration with MS Office
- * All modules developed and powered by Maestro Technologies
- * Advanced construction features
- * Simple, multi-user, multi-business interface
- * Fully customizable for easy implementation

OVERVIEW:

- * [Concrete/quarry quotes](#)
- * [Ticket import \(interface\)](#)
- * [Ticket management](#)
- * [Ticket billing](#)
- * [Product catalogue manager](#)
- * [Customer management](#)
- * [General accounting](#)
- * [And much more...](#)



MAESTRO ALLOWS YOU TO

- **Reduce wasteful duplication of data entries**
- **Control and access data in real time**
- **Optimize budget and schedule management**
- **Maximize your profits through better management**

Maestro[®] allows for automatic billings and cash receipt management. Manage material ordering and produce complete financial reporting. Analyzing your financial information will never been as easy. Maestro will help you stay ahead in your billing and material for optimal day-to-day management.

Toronto » 9040 Leslie Street, Suite 201, Richmond Hill (Ontario) Canada L4B 3M4 | 1-888 582-2678
Calgary » 95 Brightonstone Common SE, Calgary (Alberta) Canada T2Z 0K4 | 1 888 592-1425
Montréal » 1471 Lionel-Boulet Blvd., Suite 34, Varennes (Québec) Canada J3X 1P7 | 1-888 833-7777

maestro[®]
 The power of simplicity.

Maestro* offers advanced solutions you can rely on.



Numerous tools designed to improve the user experience:

- Drill-down to access transaction details
- Multi-table list generator
- Integration with MS Office
- Customizable Excel-like grids for data entry
- Customizable forms (orders, invoices, statements, etc.)
- Configurable pivot tables for data analysis
- Windows fax/e-mail integration
- Pop-up calendars and calculators
- Windows cut & paste
- Unlimited user-defined fields with auto-fill
- Integrated contact manager
- Convenient on-screen form and report preview
- User-definable menus
- Individual user screen preferences

KEY FEATURES

Concrete/Quarry Quotes / These are two separate modules with highly specialized functionality. The first module is designed specifically for Asphalt and Aggregate operations. It contains features that allow you to quote prices for these products to potential customers with annual or project specific prices. When a deal is made, the pricing is loaded. The scale tickets will automatically be captured from the ticketing software and prepared for billing, according to the negotiated pricing, without the need for further user intervention. Further editing of the tickets can be performed in maestro* after they have been imported. The second module, specifically designed for the concrete industry, is similar to the first but adds the capability to do special pricing for services and additives. These special prices can be directly integrated with the batching and dispatching systems. For units equipped with tracking systems and GPS sensors, items such as wait time can be automatically captured and invoiced, according to your list or negotiated price schedules. This module also allows you to follow contract liens and credit limits that may affect the batching and dispatching modules designed by Marcotte Systems.

Ticket Import (interface) / Companies engaging in billing and haulage activities are faced with the time consuming task of consolidating the information from many individual delivery tickets for billing and payable purposes. Maestro* simplifies this process by allowing these tickets to be imported from the source and processed automatically.

Ticket Management / Maestro*'s Ticket Management feature is a very sophisticated module managing both raw material and transportation payables and receivables. Tickets may affect as many product types as you have configured in maestro*. It is completely integrated with maestro* project management for a daily follow up of each sites' production. Maestro* can also be tightly integrated with Marcotte System Ltd's programmable controller management system for concrete and asphalt plants. This integration allows for the synchronization of customer, product and job info as well as the transfer of ticket information all via the internet. Maestro* is also well coordinated with most of the available scale ticketing software solutions in North America. Add in maestro*'s concrete/asphalt/aggregate quotation modules and you have one of the most advanced and efficient billing and management solutions available on the market today.

Transport Payables / Tracking payables when hiring 3rd party truckers can be difficult. Trucker invoices are not always accurate and often not detailed. Reconciling these payables can be time consuming and painful. Maestro* simplifies this process by automatically tracking the trucker payables by ticket/load. Whether the tickets are automatically imported or entered manually maestro* will breakdown the payable and receivable components and create simple to follow reconcile lists to ensure that you can create accurate payables quickly and easily.

Product Catalogue Manager / Maestro*'s product catalogue will allow you to easily track all of the information you require about each product. You can track product price, cost of sale, unit of measure, multiple supplier prices and discounts. The product catalogue links to maestro*'s inventory module which can be added to aid in tracking product on-hand and re-ordering. Using consistent product codes also leads to valuable product sales reporting.

Customer Relations Management / Maestro* Customer Relations Management (CRM) provides you with all your company will need to manage incoming calls, scripts, customer history and more. This module is integrated with maestro*'s contact management, job cost and accounting modules. It incorporates many usability features such as intelligent search on any part of the contact data (name, address, etc.), validation when saving new contacts to avoid duplication, links with MapQuest or GoogleMap and much more. The call manager allows you to easily access history, review pending calls, search through calls and create scripts for collecting pertinent information on incoming calls. Sales related calls can be automatically assigned (with email) to sales representatives for follow-up using custom criteria. Cost/revenue estimates, projects, invoices and deposits can be automatically created. Maestro*'s CRM module is an excellent solution for companies with call centres that are generating services business.

Inventory Adjustments / Adjust inventory to account for shrinkage.

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